

Message Text

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PAGE 01 LA PAZ 00722 301743Z

64

ACTION XMB-04

INFO OCT-01 ARA-10 ISO-00 AID-05 CIAE-00 COME-00 EB-07

FRB-01 INR-07 NSAE-00 RSC-01 TRSE-00 OPIC-06 SP-02

CIEP-02 LAB-04 SIL-01 OMB-01 /052 W

----- 097699

R 301615Z JAN 75

FM AMEMBASSY LA PAZ

TO SECSTATE WASHDC 5522

UNCLAS LA PAZ 0722

E.O. 11652: N/A

TAGS: EFIN, ETRD, BEXP, BL

SUBJECT: BANCO INDUSTRIAL APPLICATION FOR EXIMBANK COOPERATIVE
FINANCING FACILITY.

1. JORGE LOPEZ (PACHECO), GENERAL MANAGER OF BANCO INDUSTRIAL S.A.
(BISA), INFORMED EMBOFFS HE WILL SUBMIT APPLICATION LETTER FOR
COOPERATIVE FINANCING FACILITY (CFF) OF UP TO US \$2 MILLION WITHIN
NEXT FEW DAYS.

2. BISA WAS FOUNDED IN 1963 AS A PRIVATE INDUSTRIAL BANK AND
ENJOYED IMMEDIATE AIR SUPPORT. MORE RECENTLY BISA HAS GREATLY
EXPANDED ITS ACTIVITIES. IT ENJOYS A GOOD AND GROWING REPUTATION
FOR SOUNDNESS AND AGGRESSIVENESS.

3. IN 1974, BISA ARRANGED A US \$5 MILLION LOAN FROM THE IBRD
FOR RELENDING TO PRIVATE SECTOR MEDIUM SIZED MINING COMPANIES.
IN CONNECTION WITH THE IBRD LOAN, THESE MINING COMPANIES HAVE
PLEDGED TO INCREASE THE CAPITAL OF BISA IN STEPS OVER THE NEXT
FEW YEARS.

4. BISA HAS ALSO RECEIVED LOANS FROM IDB, KREDITANSTALT FUR
WIEDERAUFBAU
AND THE CENTRAL BANK.

5. EMBASSY HAS NOT REVIEWED BISA OPERATIONS IN DETAIL, BUT
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WE BELIEVE IT IS A SOUND INSTITUTION THAT HAS EXCELLENT PROSPECTS

FOR CONTINUED EXPANISON. WE BELIEVE IT IS IN A KEY POSITION TO
FURTHER U.S. EXPORTS OF MANUFACTURED GOODS. WE RECOMMEND THAT
EXIMBANK GIVE FAVORABLE CONSIDERATION TO BISA'S APPLICATION
WHEN RECEIVED.
STEDMAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BANK LOANS
Control Number: n/a
Copy: SINGLE
Draft Date: 30 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975LAPAZ00722
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750035-0463
From: LA PAZ
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1975/newtext/t1975017/aaaaafx.tel
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Office: ACTION XMB
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
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Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
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Review Exemptions: n/a
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Margaret P. Grafeld
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Subject: BANCO INDUSTRIAL APPLICATION FOR EXIMBANK COOPERATIVE FINANCING FACILITY.
TAGS: EFIN, BEXP, BL, XMB, BANCO INDUSTRIAL SA (BISA), BISA-BANCO INDUSTRIAL SA
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006